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Fit Nationals a young, experienced and Energitic team, Our sales professional knows their customers and their basic wants and needs, who works closely with the customer as a Partner to win the bussiness. They like the freedom and autonomy they have on the job, and they relish the responsibility that comes with that, energized by the constant challenge. They get a high from closing a big or difficult sale, and aren't afraid to celebrate those successes.

## 02

PT Asia is renowned for its technical support, both at pre-sales, as well as during and after equipment installation. A dedicated team of Engineers are available to answer technical queries and support. All engineers are trained to the industry standards of various equipment that PT Asia deals in

## 03

PT Asia management team is comprised of people with many years of experience in the long-term care provider. Our philosophy is laser-like focus on the customer's needs. We have one Country Manager and two directors, two Product managers a nd one Technical Manager all reporting to the CEO including 2 sahre holders.

### **OWNERSHIP**

#### **SHAREHOLDER**

- 1. Mrs. Prapassorn Jub-Ju
- 2. Ms. Lalita Uthairangsee

#### MANAGEMENT TEAM

Mr. Kiran Mokashi
 Ms. Radklao Pratheeprum
 Ms. Nopparat Thuenglang
 Mr. Paisarn Srikaset
 Mr. Tanin Aroonputtipong
 Country Manager
 Accounting Director
 Product Manager
 Product Manager

6. Mr. Shongchai Sricharoen Technical Service Manager

#### BANK ACCOUNT DETAILS

Bank Name : Bangkok Bank Public Company Limited

: 1488 Moo 11, Sumutprakarn 10270

: Thailand

Branch : 02-122

Account No. : 1223086933 Swift Code : BKKBTHBK

PT Asia founded in 2000, has established a local presence and reputation to promote, sell, support & market, various equipments like Marking & Coding, Sealing, Labelling, Packaging, Barcode & Vision System in Thailand. With our dedicated sales and technical Team, PT Asia today has more than 2000+customers, in Food, Beverages, Pharma, Petrochemical, Construction, Consumer Industrial products and others. Located in Samutprakarn Province, near to Bangkok main city and has office in Chiang Mai too. With a team of 30+memebers in various department we are rapidly growing.



#### **MILESTONES**

PT Asia business was established in 2000, with 2 partners with wealth of experience in Packaging Industry, Today PT Asia is one of Thailand's leading suppliers of Marking & Coding equipment's, Packaging equipment's, Labelling Systems and many other Industrial equipment's used in manufacturing in almost all the Industries.

In 2000, PT Asia Introduced roller marker, hand marker, & self-inking system to Thailand Market, with this great success, in 2004 we started promoting GODEX Barcode Printers from TAIWAN, EDM Contact coder from JAPAN, ITW Foils from UK, JUSTRITE Stamp from GERMANY and RIBTYPE from USA.

All these products platform gave a further boost to PT ASIA Business, that did not stop, in 2008 PT Asia was appointed as an official distributor for HSA (TIJ) Product from DENMARK and in 2009 for MACSA Laser from SPAIN. In 2010, PT Asia was appointed as a LINX Distributor for Marking & Coding equipment of UK and ENERCON from USA and AIR ZERO of Korea.

In 2012 to 2014, PT Asia were given the following distributor and agency for Thailand Market.

- TRIPACK from USA
- IMANPACK from ITALY
- COLLAMAT from SWITZERLAND
- LABELPACK from ITALY
- MICROSCAN from USA
- DIR from ISRAEL

Today PT Asia has more than 12 distributor ship from Europe ,North America and many other continents, we are expanding our business and soon will be starting to cover South- East Asian countries.



### **BUSINESS AREAS**

PT Asia offers the idea partnership for wide range of industries. We are able to provide our customers with unrivalled benefits working together.

Industrial Sector: PT Asia affords total solution in coding & marking, sealing, labelling, packing and vision technology for variety of sectors

: Baked Goods & Cereal

: Wire, Cable & Extrusion

: Pharmaceutical

: Electronics

: Automotive

: Beverage

Construction

: Cosmetic

Dairy

: Food

MICROSCAN.
RIBtyp

## VISION STATMETN

"PT Asia" vision to be the best solution provider for marking, coding & packaging industry in Thailand market. We will earn our customer enthusiasm driven by teamwork.